

Wednesday, July 14, 2010 Meeting (The board meets quarterly, Jan, Mar, Jul, Oct)
1:00 pm - 3:50 pm

They welcomed the Oregon members, and presented us with T-Shirts for this year's Fire Symposium event.

Meeting opened in Prayer by President Merrill Franklin
Meeting is attended (regularly) by reps from Manufacturers (Buckeye and Badger today) and members of the Georgia State Fire Marshals Office. 14 people were in the room, not counting Oregon visitors.

This Training Event:

July 13: 8 hr Engineered Systems. (30 techs, plus 15 AHJs came in in the afternoon).

July 14: 8 hr NFPA 10 (100 attendance)

July 15: 8 hr Industrial Dry Chem (tomorrow)

\$50.00 for each class for members, \$100.00 for non-members.

Trainer: **Craig Schroll**
 craig@FIRECON.com
 www.FIRECON.com
 FIRECON
 PO Box 321,
 East Earl, PA 17519

GAFSED membership has grown from 20 companies about five years ago to 90 member companies today. This growth has been driven by the GAFSED's providing of required technician Training. GAFSED began to offer training (which is required by the certification and state permits for technicians) in the various areas at competitive rates for members. Membership shot up!

Committee Reports:

Report: *Testing and Training* subcommittee
Carl Horst and Cliff Bennett co-chairmen reporting
(see attached)

discussion with St. F.M: Engineered systems training requirements:

The NICET certified companies have to have annual 8 hr training.

The Mfg specific companies do not.

GAFSED is trying to market the training so they can

Gafsed Committees
"Blazing The Way For Georgia Fire Safety Dealers"

◦ **A. Membership and Nominating Committee:**

Chairman: Secretary: Randy Carlisle
Coy Clark
Frank Middleton

B. Financial Committee:

Chairman: Treasurer: Josh Bennett
Jeff Hall
Merrill Franklin

C. Testing and Training Committee:

Co-Chairmen: Cliff Bennett & Carl Horst
Chris Hendrix
Geoffrey Zimbelman

E. Conference / Trade Show Committee

Chairman: Chris Hendrix
Merrill Franklin

afford to continue offering it.

Trainers are qualified for approved training by the State FM office. They present a syllabus.

New companies in Georgia are required to have an individual with 3 years of work in a permit. That new company can only do work in the area of the permit (Portables, Wet Chem, Dry Chem, or Engineered). They can hire, train, and qualify new techs in that permitted area only. Before they can grow into the other permitted areas, they will need to find and hire someone with that permit active for 3 years.

Training is offered by GAFSED in the early Spring, at the Summer time Symposium (this event), and in the Fall (see sub-committee report).

Report: Membership Drive

Gene Deckers reporting

98 Total members (16 are associate members)

Dwayne (from the St. FM Office) is an "honorary member".

discussion about how to deal with misconceptions that companies have about GAFSED. how to present the association in a positive light. Answering the questions ... what are you doing for me and my company, why do we need GAFSED.

discussion about hiring a P.R. firm to market the association.

[Georgia elects an "Insurance Commissioner", who in turn appoints the State Fire Marshal. The entire fire prevention program in Georgia answers to a political process driven by the insurance industry (as opposed to states like Oregon and PA where the Fire Marshal works under the State Police.)

Report: Conference & Trade Show committee

Chris Hendrix reporting

(see attached report)

October is the Annual GAFSED Conference. They get about 200 attendees.

Well planned event

Friday Oct. 8: Pre-engineered Kitchen Systems Training

Saturday Oct 9: Portables Training

Trainer: Craig Schroll again.

Report: Website

Merrill Franklin reporting

Fire Marshal comment: A lot of inspectors are going to the GAFSED website through a link on the St. FM site.

Merrill asked board members to look at the website, keep the site accurate and up-to-date.

They have links to all the manufactures. They try to include company logos for all members. ✓ out their site.

Merrill asked that we Cross-link our ORFED website to theirs.

OLD BUSINESS

NEW BUSINESS

Insurance

Guest John Knopp from an Insurance brokerage.

Reported on Workers Comp and Liability Insurance for our industry.

Carl: NFPA 10 committee

... is looking for members. GAFSED would like to offer someone to sit on the committee or as an alternate. Right now, Rod Getz is the only representative from our industry.

Merrill moved that Carl Horst's name be submitted, passed unanimously.

Training & Promotional items for the Fall Conference.

By-law changes

Board discussion of By-law updates.